



ORANGE COUNTY BUSINESS COUNCIL

Meeting of the Board of Directors

February 12, 2026

4:00 to 5:30pm

UCI Health, Irvine, California
and Zoom Video Conferencing

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Meeting ID: 853-8489-1282 and Passcode: 493719

MEETING AGENDA

1. Call to Order and Introductions (Larry Chung)

Welcome by Board Chair, Larry Chung, SoCal Edison

2. Consent Agenda (Rebecca Hall)

- A. Approval of Minutes from Executive Committee meeting held on October 9, 2025 (see attachment)
- B. Approval of Minutes from Board of Directors meeting held on November 13, 2025 (see attachment)

3. Regular Agenda

- A. Board Chair's Report (Larry Chung)
- B. President/CEO's Report (Jeff Ball)
 - i. Termination of Board Seat
 - a. Kurt MacNeil, United Parcel Service (term ending 12/31/28)
 - ii. Appoint new member to Board of Directors

- a. Christina Byrne, Business Development Director, HNTB (completing term ending 12/31/28) replacing Kevin Haboian
- iii. Board Meeting Calendar for 2026 and 2027 (no changes)

4. Organizational Reports

- A. Reminder of Organizational Mission Statement and Purpose (Jeff Ball)
- B. Financial Report (Frank McEnulty)
- C. Revenue Report (Jeff Ball/Carl Heft)
- D. Key Strategic Initiatives (Jeff Ball)
 - i. MedTech Cluster (Jeff Ball)
 - ii. Foreign Direct Investment (Paul Simonds)
 - iii. Government Affairs (Amanda Walsh)
 - iv. Preparing Tomorrow's Workforce (Jessie Ben-Ron)
 - v. Events (Lauren Martin)
OCBC Connections Update
- E. Department Reports (Management Team)

Department Reports are provided as attachments to the agenda and are taken as read. The management team is happy to address specific matters within those reports of interest to any board members.

5. Specific Matters for Board Discussion (Jeff Ball)

- A. Any Matters/Observations Board Members would like to discuss

6. Next Board Meeting: **Thursday, May 14, 2026**
4:00 to 5:30pm
Location TBD and Zoom (logistics to follow)

7. Closed Session with CEO (Board Members only)

8. Closed Session without CEO (Board Members only excluding CEO)

9. Adjournment

Attachments:

- A. Minutes of Executive Committee Meeting held on October 9, 2025
- B. Minutes of Board of Directors meeting held on November 13, 2025
- C. Biography for Christina Byrne, HNTB
- D. Board Meeting Calendar for 2026 & 2027
- E. Draft Full Year 2025 Financial Statement
- F. Draft Year End 2025 Balance Sheet

Department Reports:

- G. Investor Relations
- H. Business Initiatives
- I. Government Affairs
- J. Public Affairs
- K. Events
- L. BizPAC (for informational purposes only)



Minutes of Executive Committee Meeting

October 9, 2025

4:00 to 5:30pm

A meeting of the Executive Committee of Orange County Business Council was held on October 9, 2025, by Zoom Meeting.

Committee Members in attendance were:

Jeffery Ball, Larry Chung, Rebecca Hall, Nicole Suydam, Sharon Battle, Jill Dunn, Steve Finnegan, Susan Hori Esq., Darrell Johnson, Cathi Killian, Abigail Lovell, Eric Morgan, Steven Oh, Benjamin Rubin Esq., William Shopoff, and Mark Taylor

Staff in attendance were:

Paulina Alvarez, Jesse Ben-Ron, Vicki Blaser, Carl Heft, Sarah Ghebrial, Maria Linares, Lauren Martin, Frank McEnulty, Jorgie Sandoval, Paul Simonds, Maiken Sorenson, Wallace Walrod, Amanda Walsh, and Tanya Weisz

1. Call to Order and Introductions (Rebecca Hall)

Rebecca Hall called the meeting to order at 4:05pm. She began the meeting by recognizing the installation of Matthew Parlow as the new President of Chapman University.

2. Consent Agenda (Rebecca Hall)

Ms. Hall requested a motion to approve the minutes of the July 10, 2025, Executive Committee meeting.

On a motion by Jill Dunn, second by Abigail Lovell: the minutes of the July 10, 2025, Executive Committee meeting are APPROVED with no objections and one abstention (Ms. Hall).

3. Regular Agenda

A. Board Chair's Report (Rebecca Hall)

Ms. Hall thanked everyone for attending and said she would withhold her comments until next month's full board meeting to preserve time for the rest of the agenda.

4. Organizational Reports

A. Reminder of Organizational Mission and Purpose (Jeff Ball)

Mr. Ball started the meeting by noting the recent unexpected passing of Parimal Rohit who was the real estate reporter for the Orange County Business Journal. Mr. Ball noted his many years of service to the local business community and great partnership with OCBC.

Mr. Ball reminded all attendees of the organization's Mission Statement and Purpose.

Mr. Ball informed the Committee that the office relocation has been finalized and that other than tying up a few loose ends everything is complete and going well. We are sharing space with LSA and BIA. OCBC is interest in acquiring enough tables and chairs to host about 80 people so if any members of the Committee are aware of another organization looking to get rid of tables and chairs please let us know. He also encouraged Committee members to come and visit the new office.

Investor growth and collection of receivables continues to be a priority which has had mixed results. There will be a more complete update later in the meeting.

Going into 2026 the organization will be developing an industry cluster strategy intended to accelerate revenue growth and also make the organization more effective. Selected industries are based on current and project employment trends with a focus on the greatest opportunities for quality jobs in the skilled spaces.

The 2024 Financial Audit is now complete and this is the first full audit of OCBC in a number of years. As expected, the audit resulted in a few findings which are currently being addressed. But there were no opinions and the organization continues to be in strong financial standing.

OCBC Connections continues to be very popular with great attendance and positive feedback. These are intended to provide more in-depth sessions and are an effective tool for investor relations.

The organization is working with College Board and OCDE on the establishment of AP courses related to business. The first two courses are AP – Personal Finance and AP – Cybersecurity. Another course related to Health Care Services is in development. OCBC has an opportunity to receive grants from the US Chamber of Commerce as part of this initiative. If you have not yet signed up to be part of this initiative please consider doing so. Mr. Ball was part of a panel discussion regarding these new courses at the recent CCC100 meetings in Louisville. Orange County has an opportunity to be a leader in the implementation of this new curriculum working with OCDE.

We continue to move forward on the establishment of a Client Relationship Model. OCBC has never had a CRM. We have chosen

GrowthZone and this implementation is part of our continued focus on doing work more effectively.

Mr. Ball paused to take questions and comments from members of the Committee.

B. Economic Development (Jesse Ben-Ron)

Mr. Ben-Ron provided the Committee with an update on the third round of funding for JobsFirst. We have distributed approximately nine million dollars and have about 1 million left to distribute. Staff is focusing on activation plans and there is still time to apply as applications are due by October 17th. He also provided an update on Round 2 funding and the focus on clean energy grants.

Mr. Ben-Ron paused to take questions and comments from members of the Committee.

C. Workforce (Jesse Ben-Ron)

Edit

down the college board part Mr. Ben-Ron provided the Committee with an update on LEA activity including a project with OCDE to develop the materials into a video/podcast format which will provide for broader and more effective distribution. He recognized and thanked Jill Dunn and Chevron for the funding support of this project.

Mr. Ben-Ron then highlighted a recent committee meeting in which HR representatives from local health care providers shared their projected resource needs with numerous education partners. OCBC feels that this type of engagement is most effective in ensuring coordination in workforce development.

Mr. Ben-Ron then provided some highlights of the organization's work with OCDE, US Chamber and College Board on the regional implementation of new AP courses in Business. The first two are in Personal Finance and Cybersecurity with an additional course related to Health Care in development. OCBC will be hosting targeted convenings with employers to promote buy-in and board members are encouraged to engage on this opportunity.

Mr. Ben-Ron then concluded his report with a summary of AB 288 which applies to employee notice requirements which OCBC was opposed to but was signed into law by the Governor on September 30th.

Mr. Ben-Ron paused to take questions and comments from members of the Committee.

^ D. Housing (Jesse Ben-Ron)

Mr. Ben-Ron provided an overview of a recent Committee meeting which featured representatives from a variety of cities discussing their housing plans. This discussion developed a number of opportunities for sharing of best practices.

Susan Hori commented on the Urban Land Institute Center for Leadership program which is a nine month program for future leaders in the profession. She provided background on her engagement in planning the initial session of the program which is intended to provide a background on Orange County. She recognized and thanked Mr. Ball for being a speaker in the program and providing the group with an excellent overview of OCBC and the Orange County economy.

Mr. Ben-Ron paused to take questions and comments from members of the Committee.

E. Infrastructure (Jesse Ben-Ron)

Mr. Ben-Ron continued with an overview of the October Infrastructure Committee Meeting which focused on water quality and supply. The meeting was well attended and we are seeing stronger attendance and engagement across all of our committees.

Mr. Ball shared information regarding Mobility 21 which is a regional transportation coalition for all of Southern California. OCBC has a strong leadership position with this organization as Mr. Ball will be Board Chair in 2026, Mr. Johnson in 2027 and Mr. Finnegan in 2028. With several major events coming to Southern California in the next few years this is a key time for regional transportation planning and funding with OCBC playing a key role with this representation.

Mr. Ben-Ron and Mr. Sandoval then provided the Committee with an overview of past and upcoming OCBC Business Connections seminars. The Committee was reminded that suggestions on future topics is encouraged and appreciated.

Mr. Ben-Ron paused to take questions and comments from members of the Committee.

F. Government Affairs (Amanda Walsh)

Ms. Walsh provided an over of the recent Legislative Day and also her recent trip to Sacramento with Mr. Ball where we met with every member of the Orange County delegation to discuss our projected scorecard bills and key policy initiatives.

Overall we had an effective session with 11 wins and 8 losses. There were also 3 bills which went to inactive file. The governor has a few more days to sign bills into law so we continue to monitor.

Ms. Walsh then highlighted a number of local engagements which OCBC took an active position on. These included the County's decisions related to matters involving OCBC investors Clay Lacy and Falck, an AQMD matter related to Port of Long Beach, the 241/91 Connector project for TCA and Amazon's proposed distribution center in Brea. OCBC also spoke in favor of Edison at a CPUC hearing.

Upcoming speakers for the Government Affairs Committee include Assemblymember Tri Ta in October and Senator Kelly Seyarto in November. The committee will likely be dark in December.

Ms. Walsh paused to take questions and comments from members of the Committee.

G. BizPAC (Amanda Walsh)

Ms. Walsh reminded the Committee that BizPAC is a separate organization with its own Governance structure and that this information is for reporting purposes only. She provided an overview of recent activity and account balances. Mr. Ball emphasized the need to deepen engagement and get stronger financial support of BizPAC as the current levels do not provide a lot of relevancy.

Ms. Walsh and Mr. Ball paused to take questions and comments from members of the Committee.

H. Research (Wallace Walrod, Jeff Ball)

Mr. Ball recognized Dr. Walrod's leadership and support with the JobsFirst initiatives. He reminded the Committee that the 2026 Community Indicators Report will be released in a free public event at Vanguard University on November 13th. He encouraged all members to attend and thanked our Corporate Sponsors by name. The special section will be focused on Innovation in Orange County.

Dr. Walrod shared information from some new data which we recently received from Chapman. He also commented that manufacturing trends look very good with over 150,000 people employed. These tend to be good paying jobs consistent with our Workforce initiatives.

Mr. Ball shared that OCBC will now become a partner with Cal State Fullerton in their Quarterly Business Expectations Survey.

Dr. Walrod and Mr. Ball paused to take questions and comments from members of the Committee.

I. Events (Lauren Martin)

Ms. Martin provided an overview of our recent events. Legislative Day went very well with over 200 guests and a packed agenda which featured federal, state and county electeds and a focused discussion on OCBC initiatives. The event was on budget.

First Responders Dinner also went well with over 250 guests and great feedback from attendees. The stories shared were amazing and are summarized on our website. Special thanks to the Selection Committee who helped choose the featured stories and our sponsors. We would like to grow this event more effectively and will be considering a number of options including the possibility of bringing in a partner that can influence engagement. Mr. Ball stated his appreciation that we had many more board members at the event this year.

The Annual Economic Forecast Luncheon which we co-host with Cal State Fullerton will be on October 30th at the Irvine Hyatt. We are at the cutoff date for sponsorships so please let us know this evening if you would like to come in. Tables of ten will be available for sale until next Friday and we expect the event to sell out despite expanding the space from last year.

Ms. Martin then provided an overview of upcoming events including Annual Dinner on February 26th and the Sacramento Fly-in on March 23rd and 24th. Sponsorship for those events is now open and she would be happy to help anyone who wants to package their annual investment obligation with sponsorship opportunities.

Ms. Martin also provided an update on the implementation of GrowthZone which is the first CRM to be used at OCBC. We are about halfway through initial training and have started doing data imports. She then provided an overview of the benefits and purpose of this investment with a summary of key next steps in the process including full staff training.

Mr. Finnegan recognized Ms. Martin and the team for the recent outstanding events pointing out how they were well run and on point to OCBC's mission and objectives. Ms. Martin thanked him for his comments and sponsorships.

Ms. Martin paused to take questions and comments from members of the Committee.

J. Public Affairs (Sarah Ghebrial)

Ms. Ghebrial provided an update of OCBC's Social Media engagement with our LinkedIn and Facebook followings seeing increases. Website hits have decreased but that may be seasonal. We are working to upgrade the website by making it more user friendly. There is also an intentional effort to humanize the brand. Check presentations related to JobsFirst have gotten the strongest engagement on Social Media.

Before the end of the year we will be increased the frequency of the Insights newsletter weekly. With so many things happening at OCBC there will be no shortage of content.

We continue to be proactive in our Media Relations with improved outreach and relationship development. Mr. Ball and Mr. Simonds have recently been featured in a number of mediums including the Orange County Register and LA Times.

A few video projects are in process including interviews with Committee Chairs which will be used for a variety of promotional purposes. Thank you to those who have scheduled their interview.

The team has been working closely with Dr. Walrod and our vendors to finalize the Community Indicators Report. Support is also being provided for events and presentations.

Mr. Ball commented on the overall focus of being more effective and consistent in showing the business community who we are and what we do.

Ms. Ghebrial paused to take questions and comments from members of the Committee.

K. Investor Relations (Carl Heft)

Mr. Heft provided an update on Revenue in the third quarter which continues to be strong with only one investor who has chosen not to renew. During the past quarter we brought in 8 new investors but have 7 investors who are past due and 6 board member organizations which are past due.

We have over 75 confirmed leads for new investors and support from Committee members is always appreciated. A list of prospects is included in the package.

Mr. Simonds gave an overview of the Industry Cluster Strategy which is expected to be more effective for Investor development. Industry specific meetings and initiatives will be developed with a focus on

industries which show they great opportunities for growth in investment and quality job creation. The first focus is Medtech and we are working in partnership with Octane on a number of initiatives.

Mr. Heft continued with an overview of how OCBC Connections seminars and Committee Meetings have been helpful tools for developing the investor base. We also utilize our major events as a recruiting tool.

Mr. Ball stressed the important of building the investor base to support our many objectives and initiatives. He emphasized the need for board support through introductions and follow-up to sales efforts.

Mr. Heft and Mr. Ball paused to take questions and comments from members of the Committee.

L. Strategic Partners and Coalition Partners (Jeff Ball)

Mr Ball provided the Committee with an update on our strategic partnerships including the continued development of our regional alliance of chambers and his recent meeting with County leadership. He then provided an update on our Coalition partners including the US Chamber which we are working with on College Board project. At their recent leadership meeting in Louisville, Mr. Ball was part of a panel discussion on education initiatives. We continue to work closely with industry association partners to be an effective support voice on key matters and build broader consensus on our primary initiatives.

Mr. Ball paused to take questions and comments from members of the Committee.

M. Financial Highlights (Frank McEnulty, Jeff Ball)

Mr. McEnulty provided an overview of the financial performance through August. Investment Revenue Billings are 21% above budget but 6% below budget after revenue deferral. Operating expenses are 5% above budget but mostly in offsetting grant related areas.

During the year we have recognized Employee Retention Credits from 2021 which are intended to be utilized to bolster reserves.

We continue to focus on operational efficiencies and cost controls to maximize our return on investment.

Mr. Ball then provided a reminder of the audit findings from 2024 which management has addressed. He pointed out that this was the first full audit of OCBC in many years and that the three primary findings were expected as we transition away from past policies and procedures.

Those finds were Adequacy of Support for and Valuation of Deferred Membership Dues, lack of Formal Control Documentation and reliance on Auditor for Implementation and Ongoing Compliance with Accounting Standards. Management has addressed all of the findings and is working with the outside auditor to confirm. Nothing in this process has suggested any improper actions by current or prior management.

Mr. McEnulty and Mr. Ball paused to take questions and comments from members of the Committee.

5. Strategic Priorities (Jeff Ball)

Mr. Ball concluded the meeting by providing a summary of the current major priorities of the organization. This includes finalization of the office relocation, investor growth & retention, industry cluster strategy, upcoming completion of the JobsFirst project, Public Affairs strategy, regional collaboration, AP Business Course development, GrowthZone implementation and continued opportunities for operating efficiencies.

Mr. Ball paused to take questions and comments from members of the Committee.

6. Specific Matters for Committee Discussion (Jeff Ball)

- A. Any Matters/Observations Committee Members would like to discuss
No members had items for discussion.

7. Next Committee Meeting:

Mr. Ball reminded the members that the next committee meeting will be held by Zoom on Thursday, January 8, 2026, from 4:00 to 5:00pm.

Next Board Meeting:

Mr. Ball reminded the members that the next board meeting will be held at Vanguard University on Thursday, January 8, 2026, from 4:00 to 5:30pm. This will follow the release of the Community Indicators Report and a Zoom option will be provided

8. Closed Session with CEO (Board Members only)

The Committee went into closed session at 4:53pm. No action items were approved in closed session.

9. Closed Session without CEO (Board Members only excluding CEO)

There was no request for a closed session without the CEO.

10. Adjournment

The Committee meeting was adjourned at 4:58pm.

Jeffrey Ball, Secretary

Date



ORANGE COUNTY BUSINESS COUNCIL

Minutes of Board Meeting

November 13, 2025

A regular meeting of the Board of Directors of Orange County Business Council was held on November 13, 2025, at Vanguard University in Costa Mesa, CA, and also using Zoom conferencing.

Board members in attendance were:

Christopher Arias, Sydney Aylward, Jeffrey Ball, Julianna Barnes, Michael Beals, Stephan Bean, Arthur Black, Larry Chung, Steve Finnegan, Brian Hervey, Susan Hori, Jarrod Ingle, Rebecca Hall, Brian Helleland, Tyler Holst, Jena Jensen, Diana Kot, Abigail Lovell, Felipe Monroig, Eric Morgan, Steven Oh, Benjamin Rubin, Nicole Suydam, Ray Swartz, Dab Voznilek, Cedric Williams, Caroline Wong, Faisal Zubairi

Board members attending by video conference were:

Sharon Battle, Jason Bennett, Ryan Chamberlain, Jill Dunn, Darrell Johnson, Enrique Perez, Mitra Rogers, Nate Shinagwa, Sri Sundaram, Tom Turk

Staff in attendance were:

Paulina Alvarez, Vicki Blaser, Carl Heft, Sarah Ghebrial, Maria Linares, Lauren Martin, Frank McEnulty, Jorgie Sandoval, Paul Simonds, Maiken Sorenson, Wallace Walrod, Amanda Walsh, Tanya Weisz

1. Call to Order and Introductions (Rebecca Hall)

Welcome by Board Chair, Rebecca Hall, Idea Hall

Board Chair Rebecca Hall called the meeting to order at 4:04 PM and welcomed everyone, thanking Dr. Beals for hosting.

Dr. Beals provided the members with an overview of Vanguard University discussing their focus and many recent campus improvements. He also thanked Mr. Ball and OCBC staff for the opportunity to host the meeting as well as the Community Indicators Report rollout early in the afternoon.

2. OC28 – An Update on Regional Plans for the 2028 Olympic Games (Paul Simonds)

Mr. Simonds introduced Mr. Brenneman, who presented to the board the mission, accomplishments, and future goals of the OCSC. He explained that Orange County needs to be prepared for the massive scale of opportunity the upcoming Olympics can provide. OCSC and OCBC are working to bring the scattered efforts of the county together and organize to prepare for these events. There will be many opportunities to become involved, invest, and sponsor through this partnership, and if any of the

board members are interested they can reach out to Mr. Brenneman. He paused to take any questions from the board.

3. Consent Agenda (Rebecca Hall)

A. Approval of Minutes from Executive Committee meeting held on July 10, 2025 (see attachment)

Mr. Ball requested a motion to approve the minutes from the Executive Committee on July 10, 2025. Motion by Mr. Finnegan, seconded by Mr. Williams – APPROVED by majority vote with no objections or abstentions.

B. Approval of Minutes from Board of Directors meeting held on May 8, 2025 (see attachment)

Mr. Ball requested a motion to approve the minutes from the board meeting on August 7, 2025. Motion by Mr. Finnegan, seconded by Mr. Williams – APPROVED by majority vote with no objections or abstentions.

4. Regular Agenda

A. Board Chair's Report (Rebecca Hall)

Ms. Hall thanked everyone for a wonderful year and said it had been a pleasure to be the board's chair as she looks forward to the future.

B. President/CEO's Report (Jeff Ball)

i. Termination of Board Seats

Mr. Ball requested a motion to approve the termination of Paul King's and Duane Cave's board seats. Motion by Mr. Vozenilek, seconded by Mr. Rubin – APPROVED by majority vote with no objections or abstentions.

ii. Appoint new member to Board of Directors

Mr. Ball requested a motion to approve Arthur Black as a replacement of Mr. Petros (completing term ending 12/31/27) as board member. Motion by Mr. Williams, seconded by Mr. Finnegan – APPROVED by majority vote with no objections or abstentions.

iii. Board Re-appointments for terms ending 12/31/25

Mr. Ball requested a motion to approve the Board re-appointments for terms ending 12/31/25. He referred the board to the listing in their agenda package. Motion by Mr. Monroig, seconded by Ms. Hall – APPROVED by majority vote with no objections or abstentions

iv. Committee Chair and Vice Chair Appointments for 2026

Mr. Ball requested a motion to approve the committee chairs and vice chairs for 2026 noting that the listing is in the agenda package. He noted that Enrique Perez is named as the new Economic Development Chair replacing Larry Chung who is nominated to be

Board Chair. Motion by Ms. Hori, seconded by Mr. Finnegan – APPROVED by majority vote with no objections or abstentions

v. Board Officer Appointments for 2026

Mr. Ball paused to thank Kevin Haboian for his service as a Board Officer as he is now terming out. He further noted that Mr. Roshan is nominated to be a new officer of the board serving in the role of Treasurer. Mr. Chung will move into the role of chair, and Ms. Suydam will become the Chair Elect.

Mr. Ball requested a motion to approve the changes to the officers. Motion by Mr. Ruben, seconded by Mr. Arias – APPROVED by majority vote with no objections or abstentions.

vi. Board Meeting Calendar for 2026 and 2027

Mr. Ball requested a motion to approve the Board meeting schedules for 2026 and 2027. Motion by Ms. Hall, seconded by Ms. Suydam – APPROVED by majority vote with no objections or abstentions.

5. Organizational Reports

A. Reminder of Organizational Mission Statement and Purpose (Jeff Ball)

Mr. Ball reviewed the mission statement and foundational basis with the board. He confirmed the finalized office relocation, attributing success to the hard work of the team. Mr. Ball asked the board to share if they knew anyone looking to sell tables and chairs. He disclosed that collections are slow and the team is focusing on an industry cluster strategy for developing new investors. Mr. Ball shared that the Community Indicators Report, a free to attend business connections event, was a great success and that we are well through our CRM Growthzone onboarding. Mr. Ball paused to take questions from members of the board.

B. Business Initiatives (Paul Simonds)

i. Economic Development (Jesse Ben-Ron)

Mr. Chung spoke on behalf of Mr. Ben-Ron, sharing that the Catalyst funding had entered round three. This round awarded about one million dollars, funding 15 projects, for which he highlighted several and how they benefit economic development. He said that if anyone would like to learn more about these projects, please reach out to Ms. Linares. Mr. Chung paused to take questions from members of the board.

ii. Workforce (Jesse Ben-Ron)

Dr. Barnes provided updates for LEA, with a fresh focus on different media outlets. Grants from AT&T and Chevron have funded the creation of videos and podcast episodes, as well as the purchase of laptops to assist in promoting workforce education.

Dr. Barnes shared that OCBC will be awarded \$20,000 through the U.S. Chamber Action Grant for the U.S. Chamber's Preparing Tomorrow's Workforce initiatives. This includes the introduction of two business related AP courses – one in Personal Finance and another in Cybersecurity. He added that a third course, related to Healthcare, is in the final stages of development. Mr. Ball added that we have made it to the 2nd round and hope to advance to the 3rd. He emphasized that workforce education is an important part of the council's goals, and there are exciting things the council is looking to accomplish. Mr. Ball concluded by reminding the board that their help will be instrumental for this in the future. Dr. Barnes and Mr. Ball paused to take questions from members of the board.

iii. Housing (Jesse Ben-Ron)

Mr. Ball presented on behalf of Mr. Ben-Ron, summarizing the success of the recent Housing Committee meeting on November 4th. Attendance is up and Ms. Hori added that during this meeting they focused on the Costa Mesa Fairview Development, with several city leaders in attendance. Mr. Ball paused to take questions from members of the board.

iv. Infrastructure (Jesse Ben-Ron)

Mr. Monroig outlined the October Infrastructure Committee meeting and explained that the next meeting in December will reveal the findings of the OCTA ten year review report and address the OC's evolving transportation challenges. Mr. Monroig paused to take questions from members of the board.

v. Quality of Life

Mr. Ball noted to the board the factors that affect quality of life, saying that they are the model and the focus of what we do and why we do it.

vi. OCBC Connections Update – jeff

Mr. Ball confirmed the completed OCBC Connection topics and presented upcoming and pending subjects. He expressed that the team is always open to new ideas and to reach out if anyone would like to host a business connections. Mr. Ball explained that these do three main things: they have the opportunity to address issues that directly affect economic development, highlight areas which the board members' organizations feel are critical, and showcase our board members and their colleagues as experts. Mr. Ball shared how his recent presentation at the Auto Club and a meeting with the probation department had given him several new ideas. He thanked Mr. Sandoval for his hard work, who just facilitated our largest business connection of the year and has completed 10 free programs in 10 months. Mr. Ball paused to take questions from members of the board.

C. Support Functions (Jeff Ball)

i. Government Affairs (Amanda Walsh)

Ms. Kot applauded the 2nd Annual OC legislative Day as a major success, with attendance growing by 50%. She presented the 2025 Scorecard/Legislators of the Year, congratulating Senators Strickland, Dixon, and Seyarto. Ms. Kot also disclosed that the City of Anaheim Entertainment Tax did not have enough support to advance. Mr. Ball added that he was excited to see the council get more involved locally and accomplish the same achievements on a bigger scale. Ms. Kot and Mr. Ball paused to take questions from members of the board.

ii. Research (Wallace Walrod, Jeff Ball)

Mr. Ball announced that the Community Indicators Report was complete and released today, boasting both sponsor growth and the center section theme of OC Innovation. He thanked all the sponsors and shared how OCBC uses this data in every presentation. Mr. Ball paused to take questions from members of the board.

iii. Events (Lauren Martin)

Ms. Martin provided an update for recent events, including the success of Legislative Day and the Economic Forecast luncheon which we co-hosted with Cal State Fullerton. The First Responders Dinner was also well received, with more than 250 guests. She shared that OCBC would like to grow this event in the quantity of candidates, attendees, and sponsors. She asked any board members interested in participating or who had new ideas on expanding this event to reach out to her. Ms. Martin reviewed the upcoming events for 2026 and requested that any members interested in packaging their 2026 investment invoices with events to contact her directly. Ms. Martin paused to take questions from members of the board.

iv. Public Affairs (Sarah Ghebrial)

Ms. Lovell reported that our social media engagement has shown sizable growth. The Public Affairs team now releases the Insights weekly and is constantly pitching to local news outlets. Ms. Morgan announced that the Annual Dinner video content has now been filmed and thanked everyone who assisted with this today. Ms. Lovell paused to take questions from members of the board.

D. Investor Relations (Carl Heft)

Mr. Heft discussed the Q3 revenue updates, including the past due invoices list and highlighted our new industry cluster strategy

with an initial offering focusing on MedTech. Mr. Heft and Mr. Ball paused to take questions from members of the board.

E. BizPAC Update (for informational purposes only) (Amanda Walsh)

Ms. Walsh reminded the board that BizPAC is a separate organization with its own governance structure and that this information is being provided to the board for informational purposes only. She then provided an update on activities detailing the early endorsement of Katrina Foley and the new candidate questionnaire which now has more in-depth questions. She stressed the need for increased participation and Mr. Ball reiterated that our focus in 2026 should be on the impact this money has. Ms. Walsh paused to take questions from members of the board.

F. Strategic Partners and Coalition Partners (Jeff Ball)

Mr. Ball reiterated the importance of a strong relationship with our strategic and coalition partners. He emphasized his recent presentation at the CCC 100 for the U.S. Chamber of Commerce and shared that he will be the 2026 Board Chair for Mobility 21. Mr. Ball paused to take questions from members of the board.

G. Financial Highlights (Frank McEnulty, Jeff Ball)

Mr. Ball reviewed the year-to-date financials for the board referring to the documents in the board agenda. He stated that we are still waiting on some significant receivables payments from our investors. He continued that the balance sheet is strong and that the council has no debt. Mr. Ball currently expects that the council will be slightly profitable for 2025 at \$33,000, but that this is dependent on collections. Mr. Ball paused to take questions from members of the board.

Concerning the financial audit, Mr. Ball declared that all the weaknesses found in the report have been addressed.

He then moved on to the Budget proposal for 2026. He referenced the budget details contained in the agenda packet. He noted how this proposed budget reflects meaningful revenue growth with dependence on more investor sponsorships. He reminded the board that this is the final year of the Catalyst grant. Mr. Ball paused to take questions from members of the board.

Mr. Ball requested a motion to approve the budget proposal for 2026. Motion by Ms. Suydam, seconded by Mr. Finnegan – APPROVED by majority vote with no objections or abstentions.

Mr. Ball then updated the board on two changes in staffing. Ms. Martin now has the title of Vice President of Events and Special Projects. The part-time position of Government Affairs Specialist is now open and shall be reevaluated to determine if it is still needed.

6. Strategic Priorities (Jeff Ball)

- GrowthZone Implementation (Lauren Martin)

Ms. Martin reviewed the advantages Growthzone will bring to the organization, highlighting the strategic benefits and the team training status. Martin reported the timeline for staff training would take approximately 90 days and that the program would be fully implemented in February 2026. Ms. Martin paused to take questions from members of the board.

7. Specific Matters for Board Discussion (Jeff Ball)

A. Any Matters/Observations Board Members would like to discuss

Ms. Hall asked if any board members had further items which they would like to discuss. She then moved the meeting into closed session at 5:27 P.M.

9. Closed Session with CEO (Board Members only)

The board went into closed session with CEO. During that time approvals were made for certain employee incentive payments.

10. Closed Session without CEO (Board Members only excluding CEO)

The board went into closes session without the CEO. During that time approvals were made regarding CEO compensation and revisions of the board meeting format were discussed.

11. Adjournment

The meeting was adjourned at 6:02pm.

Jeffrey Ball, Secretary

Date



Christina L. Byrne, MPA

*Business Development Director
HNTB Corporation*

Christina Byrne serves as HNTB's Business Development Director for Orange County and the Inland Empire, where she is known as a connector—linking firm leadership, client service teams, industry partners, and the communities they collectively serve. Her role sits at the intersection of strategy, relationships, and impact, ensuring that clients experience HNTB as a trusted partner from early planning through project delivery.

With more than 25 years of experience in public engagement, government relations, and stakeholder coordination, Christina has built a career grounded in trust, collaboration, and authentic relationship-building. She has led award-winning outreach efforts for many of Orange County's most significant transportation programs, including the I-405 Improvement Project, SR-22 Design-Build Project, West County Connectors, and the OC Streetcar—the county's first modern streetcar.

Today, Christina leads strategic engagement and client development efforts across the region. She strengthens external partnerships, supports major client programs, collaborates with leadership, and helps shape pursuit strategies that advance mobility and community outcomes. She works closely with client service teams to anticipate needs, foster alignment, and ensure HNTB's work remains responsive, relevant, and community focused.

Christina's experience spans OCTA, SBCTA, RCTC, TCA, Caltrans District 12, and numerous local and regional agencies. Her approach is grounded in authenticity, transparency, and a deep commitment to understanding client perspectives. She believes that trusted relationships move projects forward—and she brings consistency, integrity, and a people-first mindset to every interaction.

In recognition of her leadership and mentorship within the transportation industry, Christina was honored as the 2023 Women in Transportation Seminar Orange County (WTS-OC) Woman of the Year. She holds a bachelor's degree in political science from Chapman University and a master's degree in public administration from California State University, Long Beach.

Christina resides in Anaheim Hills, California, with her husband and two sons.



2026-2027

Board of Directors

Meeting Schedule

Meetings are scheduled for 4:00pm to 5:30pm

Meeting location will be communicated in advance of each meeting

In-Person or Hybrid Option

<https://zoom.us/signin>

Meeting ID: 897 6646 3167 and Passcode: 906865

2026

Thursday, February 12, 2026

Thursday, May 14, 2026

Thursday, August 13, 2026

Thursday, November 12, 2026

2027

Thursday, February 11, 2027

Thursday, May 13, 2027

Thursday, August 12, 2027

Thursday, November 11, 2027

Statement of Activity
Orange County Business Council
January-December, 2025

	Distribution account	Total
Income		
400 Investments		
402 Investments - Platinum	254,166.68	
403 Investments - Gold	1,700,475.00	
404 Investments - Silver	423,415.65	
405 Investments - Bronze	584,166.67	
406 Investments - Other	69,250.01	
407 Investment Discounts	-275,975.00	
430 Deferred Investment Revenue	-877,519.19	
Total for 400 Investments		\$1,877,979.82
Program/Event Income		
502 Exclusive Title Sponsor	250,000.00	
504 Platinum Sponsor	29,500.00	
506 Exclusive VIP Reception Sponsor	60,000.00	
508 Gold Sponsor	158,750.00	
510 Discounted Gold Sponsor	-15,000.00	
512 Silver Sponsor	211,875.00	
516 Bronze Sponsor	145,000.00	
518 Discounted Bronze Sponsor	25,000.00	
524 Corporate Sponsor	29,000.00	
528 Member Table	40,700.00	
529 Non-Member Table	3,650.00	
530 Discounted Member Table	1,750.00	
532 Member Ticket	39,915.00	
534 Non-Member Ticket	13,450.00	
536 Discounted Ticket	6,000.00	
538 Application Fee for Awards	4,125.00	
539 Service/Fee Income	4,000.00	
542 Event Discounts	-90,950.00	
Total for Program/Event Income		\$916,765.00
Publications Income		
455 Advertising/Sponsorship	15,500.00	
Total for Publications Income		\$15,500.00
Trip Income		
560 Complete trip packages (hotel, meals, sessions) members	33,050.00	
564 Complete trip packages (hotel, meals, sessions) non-members	3,911.00	
566 Meals & Materials Only Package	6,650.00	
570 Exclusive Title Sponsor	15,000.00	

572 Exclusive Dinner and Reception Sponsor	58,000.00
574 Exclusive Lunch Day 1 Sponsor	8,750.00
578 Exclusive Breakfast Sponsor	7,000.00
580 Issue Sponsors	22,250.00
Total for Trip Income	\$154,611.00
Total for Income	\$2,964,855.82
Gross Profit	\$2,964,855.82
Expenses	
Operating Expenses	
704 Bank Service Charges	4,572.08
705 QuickBooks Payment Fees	7,666.66
706 Committee Expenses	1,816.11
708 Depreciation	4,461.29
710 Dues/Contributions/Subscriptions	20,878.41
712 Equipment	18,623.27
718 Insurance - Liability	13,328.85
726 Meals & Entertainment	10,979.22
733 Internet	16,913.76
734 Postage	233.65
736 Printing	30,167.12
738 Professional Conferences	19,650.37
740 Professional Fees	177,344.32
744 ComputerServices	23,332.35
746 Property Tax & Regulatory Fees	242.61
750 Rent & Parking	232,603.97
755 Software Expenses	31,074.45
756 Supplies	12,820.24
758 Telephone	12,020.25
765 Training and Education	5,091.24
766 Travel/Auto	13,321.11
768 Web Hosting	19,940.00
Total for Operating Expenses	\$677,081.33
Other Expense	
915 Grant Expense	404,140.10
920 Investment Expense	5,972.58
925 Location OC Expense	4,668.00
930 Moving Expenses	20,300.94
940 Other Expense	153.92
945 Research	82,713.00
Total for Other Expense	\$517,948.54
Payroll expenses	
600 Salaries	1,673,712.07
610 Payroll Taxes - Employer	122,592.41

615 Medical Insurance	101,320.84
625 Workers' Compensation Ins.	4,904.37
630 401 (K) Plan	71,130.74
633 ADP Fees	33,322.24
Total for Payroll expenses	\$2,006,982.67
Program/Event Expenses	
802 Audio/Visual	23,389.79
804 Awards/Plaques	2,644.23
808 Board Member Gifts (AD)	628.14
810 Boards	827.15
812 Centerpieces	14,573.04
814 Chair/Speaker Gifts	1,519.97
816 Credit card fees	8,425.22
820 Design/Marketing Fees	15,400.50
822 Event Meal - Breakfast/Lunch/Dinner/Apps	6,842.55
824 Events Supplies and Name Badges	1,107.23
826 Furniture and Linen Rentals	2,171.60
828 Misc.	7,239.90
830 OCBC Branded Swag	3,474.48
832 Photography and Videography	6,351.80
836 Programs	45,685.15
842 Room Rental Fees for Venue or Storage	448,114.12
844 Self-Parking	3.00
854 Volunteer/Staff Food/Snacks	651.22
Total for Program/Event Expenses	\$589,049.09
Trips Expense	
866 Boards	817.15
870 Day 1 Lunch	83.15
876 Employee expense reimbursements	29.75
878 Ground transportation	624.49
880 Hotel Rooms - Staff & Attendees	38,426.91
886 Photography	5,000.00
888 Printed Materials	437.91
894 Staff Lunch/Dinners	160.89
Total for Trips Expense	\$45,580.25
Total for Expenses	\$3,836,641.88
Net Operating Income	-\$871,786.06
Other Income	
Other Income	
483 Contracted Services	65,062.14
487 Donations/Contributions	10,000.00
489 Catalyst Grants	755,651.60
491 Investment Income	51,038.53

492 Other Income	191,043.86
494 Reimbursements	10,000.00
495 Research	35,500.00
496 Special Projects-OCB	19,850.50
498 Unrealized Gain/Loss on Investment	11,536.21
Total for Other Income	\$1,149,682.84
Total for Other Income	\$1,149,682.84
Other Expenses	
997 Bad Debts Expense	296,873.79
Other Miscellaneous Expenditure	6.15
Total for Other Expenses	\$296,879.94
Net Other Income	\$852,802.90
Net Income	-\$18,983.16

Accrual Basis Tuesday, February 03, 2026 03:22 PM GMT-08:00

Statement of Financial Position
Orange County Business Council
As of December 31, 2025

	Distribution account	Total
<hr/>		
Assets		
Current Assets		
Bank Accounts		
Cash Accounts		
100 Cash - US Bank	66,980.35	
102 Chino Commercial Bank	7,353.80	
105 Cash - CBB MMA	-0.60	
127 Investments - Merrill Lynch	807,712.14	
Total for Bank Accounts	\$882,045.69	
Accounts Receivable		
Accounts Receivable (A/R)	571,379.31	
Total for Accounts Receivable	\$571,379.31	
Other Current Assets		
Other Assets		
145 Allowance for Doubtful Accts.	-26,610.45	
180 Prepaid Expenses	4,500.00	
Total for Other Assets	-\$22,110.45	
Stripe - minimum balance hold/payout	-19,982.78	
Total for Other Current Assets	-\$42,093.23	
Total for Current Assets	\$1,411,331.77	
Fixed Assets		
150 Furniture and Equipment	80,070.50	
160 Accumulated Depreciation	-80,070.50	
170 Right-to-Use Lease Asset - Buildings-Imp	386,729.00	
171 Accum Amort RTU Build and Impr	-54,156.00	
172 RTU Lease Asset Furniture and Equipment	44,076.00	
173 Accum Amort RTU Furn and Equip	-4,170.00	
Total for Fixed Assets	\$372,479.00	
Total for Fixed Assets	\$372,479.00	
Total for Assets	\$1,783,810.77	
<hr/>		
Liabilities and Equity		
Liabilities		
Current Liabilities		
Accounts Payable (A/P)	119,524.29	
Total for Accounts Payable	\$119,524.29	
Other Current Liabilities		
Accrued Expenses	96,635.96	
Current Liabilities		

208 Deferred Revenue - Investment Income	880,019.51
216 Accrued Vacation Payable	78,804.87
225 Payable to BIZPAC	5,635.18
230 Right-to-Use Lease Liability	332,573.00
235 Right-to-Use Finance Lease	39,906.00
Total for Current Liabilities	\$1,336,938.89
Total for Other Current Liabilities	\$1,433,574.85
Total for Current Liabilities	\$1,553,099.14
Total for Long-term Liabilities	\$0.00
Total for Liabilities	\$1,553,099.14
Equity	
Equity	
300 Retained Earnings - Prior	-14,036.79
305 Retained Earnings - Current - If needed	-13.46
310 Retained Earnings - BIZ Legal Fund	65,175.00
Total for Equity	\$51,124.75
Retained Earnings	198,570.04
Net Income	-18,983.16
Total for Equity	\$230,711.63
Total for Liabilities and Equity	\$1,783,810.77

Accrual Basis Tuesday, February 03, 2026 03:20 PM GMT-08:00

MEMORANDUM

DATE: February 12, 2026

TO: Members of the OCBC Board of Directors

FROM: Carl Heft, Vice President of Investor Relations

CHAIR: Eric Morgan, Chair, Investor Relations

SUBJECT: Investor Relations Report

1. 2025 Revenue Update

2025 renewals have generated \$1,694,083 in income to date, with only 17 investors choosing not to renew, a retention rate of 90%.

33 new investors joined OCBC in 2025 from a broad range of industry categories, and 3 investors upgraded their investment level, generating an additional \$265,000 in revenue. A complete list of new investors and upgrades is available at the end of this report.

2. 2025 Receivables Update

There are currently 6 investors with 2025 invoices that are past due:

Alignment Healthcare
DoorDash
Mesa Water District
NileBuilt
The Salvation Army
TS Conductor

There are also 2 board member organizations with past due invoices. Prompt payment would be appreciated as past due collections require internal resources which could be applied towards new investors. Including board members, accounts receivable for 2025 renewals are currently in the amount of \$81,500

3. Key Prospect List

The following are companies that have been selected as key prospects because of their industry sector, size, and impact on the local economy. Any assistance from board members who have contacts at these companies would be greatly appreciated.

Anduril
Edwards Lifesciences
Ingram Micro
Renata Medical
Rivian
Rocket Lab Corp

4. Prospect List

The future success of OCBC is dependent upon our ability to continue to attract and retain new investors with a broader base of participation. The following organizations have expressed an interest in becoming investors or increasing their current investment, and any help from board members to encourage them to complete the process would be appreciated. Prospects are listed in order of priority as defined in the footnote below.

<u>Organization</u>	<u>Status</u>	<u>OCBC Contact</u>
Planet Innovation	5	Mona Elkadir
Medtronic	5	Nate Myszka
New York Life	5	Raymond Stellhorn
KeyBank	5	George Hausler
Archer	5	George Kivork
EverBank	5	Robert Noble
AirBnb	5	Maria Manjarez
Engie (upgrade)	5	TBD
IDS International	4	Dann Veil
The Irvine Company	4	TBD
Biola University	4	David Vazquez
United Business Bank	4	John Dzida
Caribou Industries, Inc.	4	Nathan Hittle
Sofia University	4	Roland Reese
Holliday Rock	4	Peggy Robertson
Turelk	4	Dave Hosier
City of Newport Beach	4	Lauren Kleiman
Wincome Hospitality	4	Paul Sanford
Anaheim Chamber of Commerce	3	Dara Maleki
Avantus	3	Antonia Castro-Graham
B. Braun	3	Pete Klaes
BBSI	3	Robert Seaney
CBRE	3	Kurt Strasmann
Coca-Cola	3	Cameron DeBoer
Code Four / Pacific Airshow HB	3	Mark Galbraith

Cox Castle	3	Sean Matsler
Digital DM	3	Daniel Millstein
Edwards Lifesciences	3	Greg Wright
eNoLux LLC	3	Aloha Ley
FFB Bank	3	Wesley J. Ito
Financial Partners Credit Union	3	Nader Moghaddam
Five Sec ev Recharging	3	Don MacAllister
Fortinet	3	Ken Chawkins
Georg Fisher	3	Heini Meier
Glydways	3	Mariah Ray
Habibi Law	3	Shawn Habibi
Halcyon	3	Jason Green
Haskell and White	3	Wayne Pinnell
Henley & Partners	3	Moe Soleiman
Investor Brand Network	3	Seamus Byrne
Joby Aviation	3	Andy Krebs
KPMG	3	Mark Clemens
Laird Coatings	3	Ed Laird
LAist	3	Pamela Gabourie
Lendistry	3	Everett Sands
Long Beach Airport	3	Kate Kuykendall
McDermott & Bull	3	Rod McDermott
MindStreet	3	Brian Mukherjee
Mitsui & CO USA	3	Ryan Bates
National Healthcare & Housing Adv.	3	Dr. Clayton Chau
OC Head Start	3	Gail Lyons
Performance Excellence Partners	3	Jaime A. Ramirez
Pinner Construction	3	Ron Fields
Roth Capital	3	Isabel Mattson-Pain
SCAG	3	Jonathan Davis
Serendipity Labs	3	Jeffery Bartley
Share Ourselves	3	Lisa Dulyea
Smart Exe	3	Anna Koreban
Softeq	3	Ibrahim El Sayed
Sorama	3	Rick Scholte
Talley	3	Frank Weber
UseAgain	3	Andrew Proctor
Ventura Foods	3	Chris Furman
Westbound Communications	3	Daniel Rhodes

AMFM	2	Rio Fontanilla
Asian Business Association of OC	2	Alexander Kim
Bahia Corinthian Yacht Club	2	Tasha Michalowski
Currency Direct	2	Amanda Dunn
Holland & Knight	2	Dave Robinson
Hyundai North America	2	Brandon Ramirez
International Education Corporation	2	Lynn Mulherin
Nasdaq	2	TBD
Northgate Markets	2	Alicia Valadez
Providence Health Plan	2	Scott Burton
Sunrun	2	Adler Goode
University Lab Partners	2	Stacey Syrocki
American Business Bank	1	Erik Dickerson
NAIOP	1	Mihran Toumajan
Orange County Museum of Art	1	Brittany Delany
Oracle	1	Bobby Bliven
Umovity	1	Abbas Mohaddes
Windes	1	Craig Ima

5 - Payment in process

4 - Verbal commitment to join

3 – Considering joining

2 - Waiting to set up meeting

1 - Longer term opportunity

5. New Investors and Upgrades for 2025

AC Future

AirBnb

Arellano & Associates

Athens Services

Atkinson, Andelson, Loya, Ruud & Romo

Burnham Ward

Cal State Long Beach

City of Fountain Valley
Clay Lacey (upgrade to Silver Level)
Coast Community College District (upgrade to Gold Level)
Ednovate
Engie
Federal Home Loan Bank of San Francisco
Fehr & Peers
H.I.R.E
Illumination Foundation
Insperity
Knobbe Martens
KPC / Orange County Global Medical Center
LAZ Parking
Michael Baker International
Moulton Niguel Water District
National Community Renaissance
OC Soccer Club
Orangewood Foundation
Pacific Symphony
PNC Bank (upgrade to Gold Level)
Port of Long Beach
Quantum Motion
Samueli Academy
San Clemente Chamber of Commerce
Schneider Electric
Western Growers Association
Western States Carpenters
Yorba Linda Water District

MEMORANDUM

DATE: February 12, 2026

TO: Board Members

FROM:

Jesse Ben-Ron, Vice President, Business Initiatives

Maria Linares, Manager, Business Initiatives

Jorgie Sandoval, Business Initiatives Facilitator

SUBJECT: Business Initiatives Report

Economic Development Committee

Similar to 2025, the OCBC's Economic Development will focus on touring projects or institutions that have a significant economic impact on the region. The first meeting is scheduled for 8 am on March 12th. If you would like to attend, please contact Jorgie Sandoval at jsandoval@ocbc.org

OCBC met with Orange County's largest chambers to encourage them to join OCBC in our Economic Development Initiatives (Foreign Direct Investment and California Jobs First) and Advocacy efforts to be able to leverage their relationships with local business to create a more robust ecosystem around these efforts.

Workforce Committee

Similar to 2025, the OCBC's Workforce Development will focus on hearing from employers about high demand occupations that require a post-secondary education, but not a 4-year degree. Unlike 2025, we will work to have these meetings hosted by the employer, and include a tour whenever possible. The first meeting is scheduled for 8 am on March 11th. If you would like to attend, please contact Jorgie Sandoval at jsandoval@ocbc.org

Leading Educational Attainment is in the process of producing a podcast series based on its core curriculum of the 10 Education Essentials, to provide another platform for content to be consumed by families throughout Orange County. Not every family who is interested in the

content may be able to take the lessons in person, so the intent is to provide greater access. Recording of the series will be from February 17th to March 24th, with the intent of releasing the recording when the next academic year begins in August.

Housing Committee

On February 10, 2026, OCBC hosted its first committee meeting of the year. The topic was How Capital Markets Impact Housing Development. The panelist for the program were Bill Shopoff, President and CEO, Shopoff Realty Investments, Steven Oh, EVP, Related California, Kellan Liem- Director, JLL Capital Markets, and Tara Shabahang, Partner, Manatt.

Infrastructure Committee

Similar to other committees, the Infrastructure Committee will incorporate more off site visits of major infrastructure projects happening in and around the region. The first meeting of the year will be a tour of the Prado Dam. The Prado Dam and Lower Santa Ana River Project is over \$500 million. The modifications are designed to increase the reservoir's capacity and ensure the river channel can handle the higher volumes of water released during a major flood event. The tour is tentatively scheduled for March 10th at 9:30 at the Prado Visitor Center in Corona.

MEMORANDUM

DATE: February 12, 2026

TO: Board of Directors

FROM:

Cathi Killian, Disneyland Resort, Co-Chair, Government Affairs Committee

Diana Kot, SchoolsFirst, Co-Chair, Government Affairs Committee

Amanda Walsh, Vice President of Government Affairs

Paulina Alvarez, Government Affairs Manager

SUBJECT: Government Affairs Report

2025 Legislative Session Recap

The 2025 Legislative Scorecard is now available. The scorecard evaluates how members of Orange County's legislative delegation voted on OCBC's priority bills, providing transparency into voting records and recognizing champions of business-friendly policies that strengthen our regional economy. For the 2025 legislative session, OCBC tracked 42 priority bills, resulting in 11 wins and 8 losses. Of those, 19 bills made it to the floor, and 16 were ultimately enrolled. Three bills went inactive (one supported, two opposed), and three were neutral overall. Looking ahead, 23 bills have been designated as two-year measures and may make a return.

OCBC Engages State Leaders on 2026 Business Priorities

OCBC led a January fly-in to Sacramento, with Amanda Walsh, Paulina Alvarez and Paul Simonds meeting with 12 legislative offices to elevate the priorities of Orange County's business community. Discussions focused on OCBC's policy agenda heading into 2026, aligning with legislative priorities and identifying opportunities for partnership to advance economic competitiveness, workforce development, housing, and infrastructure. The fly-in reinforced OCBC's role as a trusted voice at the Capitol and set the stage for meaningful collaboration and a productive year ahead.

Government Affairs Committee

OCBC's Government Affairs Committee (GAC) continues to serve as a critical forum for engaging with key decision-makers and shaping policies that directly impact Orange County's business climate. The committee provides OCBC investors with direct access to influential leaders at all levels of government, offering timely insight into legislative priorities and meaningful opportunities to advocate pro-business solutions.

In 2026, the GAC will feature a strong lineup of state and federal leaders, in January with Supervisor Don Wagner of the First District. February's meeting will include Congressman Mike Levin, 49th district and representatives from the California Chamber of Commerce (CalChamber)

Through these discussions, the committee will continue to keep OCBC members informed, engaged and positioned to shape policy outcomes that support economic growth and regional competitiveness.

2026 GAC Speaker Roster:

- January: Supervisor Don Wagner, 1st District
- February: Congressman Mike Levin, 49th District & CalChamber
- March: Tentative - Assemblymember Diane Dixon, 72nd District
- April: Tentative - Senator Catherine Blakespear, 38th District

OCBC Supports Housing at Irvine Planning Area 51

In December, OCBC advocated before the Irvine City Council in support of the Planning Area 51 land use and housing item. OCBC emphasized the urgent need to increase housing supply near major employment centers and transit hubs to support Irvine's growing workforce. The proposed housing represents a more effective use of land than additional office or warehouse space and builds on the success of Great Park Neighborhoods in providing homeownership opportunities for working families. OCBC urged the City to advance the next phase and avoid unnecessary regulatory barriers that could delay much-needed housing development.

OCBC Supports Anaheim Hills Festival Redevelopment

In December, OCBC submitted a letter to the City of Anaheim expressing strong support for the Anaheim Hills Festival redevelopment. The project represents a meaningful reinvestment in a key community asset, transforming the site into a modern, mixed-use destination with new retail and dining options, improved pedestrian access, and inviting open spaces. We also emphasized the importance of incorporating much-needed housing in District 6, which supports workforce

stability and long-term economic vitality. In our letter, OCBC highlighted Shea Properties' strong track record and its partnership with Vestar, noting the project's potential to create jobs and generate sustainable revenue for the City of Anaheim.

OCBC Urges Expedited Review of Charter–Cox Transaction

In December, OCBC submitted a letter to the California Public Utilities Commission (CPUC) supporting the proposed Charter–Cox transaction and urging the Commission to move forward with an expedited review process. In our letter, we emphasized that extended administrative delays could put the transaction at risk, despite the fact that it raises no competitive concerns and has already received federal antitrust clearance. We also highlighted the clear benefits for Orange County, including more affordable service options, improved reliability, fully U.S.-based customer service and stronger workforce standards and encouraged the CPUC to adopt a timeline that would allow the transaction to close by late spring 2026.

OCBC Presents 2026 Legislative Priorities to Huntington Beach Chamber

Paul Simonds, Chief Operating Officer and Paulina Alvarez, Government Affairs Manager, recently presented to the Huntington Beach Chamber of Commerce, providing an overview of OCBC's legislative recap and outlining 2026 legislative priorities. The presentation emphasized the importance of collaboration and underscored that effective advocacy is strongest when the business community speaks with a unified voice.

OCBC Public Comments in Support of SoCalGas

On February 2, 2026, OCBC attended the California Public Utilities Commission (CPUC) Public Participation Hearing in Santa Ana and provided public comments in support of Southern California Gas Company's (SoCalGas) application to close its remaining 43 branch offices. OCBC supported the proposal as a cost-saving measure that promotes long-term affordability for ratepayers, reflects evolving customer preferences and aligns with service models already adopted by other investor-owned utilities (IOUs). OCBC also recognized SoCalGas's commitment to customer accessibility through authorized payment locations, targeted outreach and partnerships with community organizations to ensure continued service and support for impacted customers.

MEMORANDUM

DATE: February 12, 2026

TO: Executive Committee Members

FROM:

Sarah Ghebrial, Vice President, Public Affairs

Maiken Sorenson, Communications & Social Media Specialist

SUBJECT: Public Affairs Report

Top Projects for 2026

a. Media Relations

- a. Proactive outreach to highlight OCBC policy positions, economic development initiatives and community impact
- b. Recent coverage includes:
 - i. [Gov. Newsom says 'California Jobs First' initiative has created 61,000 jobs with \\$1.6B investment](#), KABC, Feb 3, 2026
 - ii. [Gov. Newsom in Orange County to unveil the region's plans for 'jobs, jobs, jobs'](#), OC Register, Feb 3, 2026
 - iii. [City of Irvine Receives Catalyst Grant to Accelerate MedTech Sector Growth](#), City of Irvine, Jan 30, 2026
 - iv. [Hospital openings in Orange County expected to spur nearly 2,000 new jobs](#), KNBC, November 26, 2025
 - v. [Anaheim Officials Put Disneyland Gate Tax Proposal on Ice](#), Voice of OC, October 29, 2025
 - vi. [Shrinking beaches, shrinking revenue: Sand erosion a concern for businesses, economy](#), OC Register, October 24, 2025

b. Digital and Social Media

- a. Amplifying OCBC events, initiatives and thought leadership across channels
- b. Highlighting member engagement, policy advocacy and community partnerships

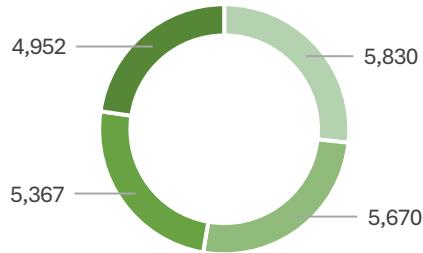
January Social Media Statistics:

- 73 followers gained

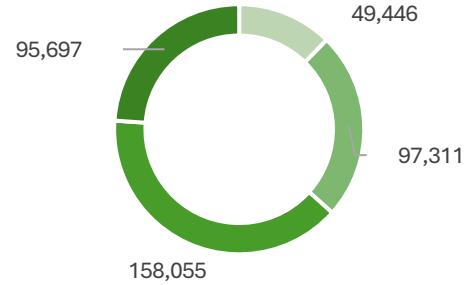
- 24 followers lost
- Total follower count at the end of the month: 5,814

SHARED MEDIA: LinkedIn

Total Followers



Impressions/Reach



Industry Average:

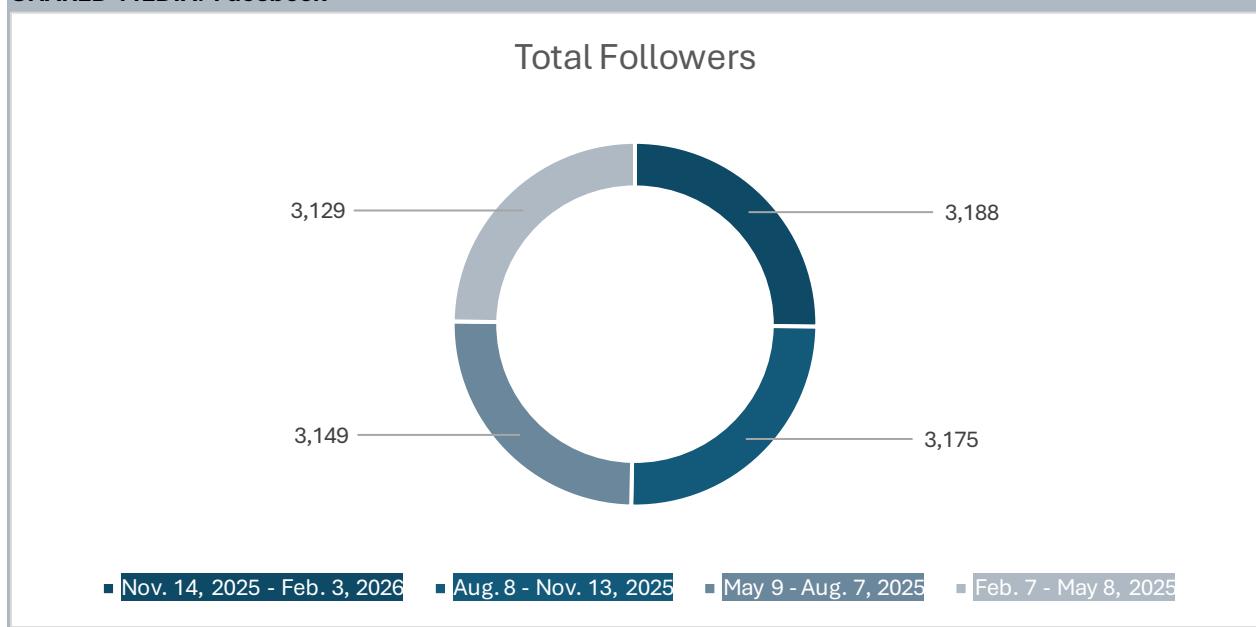
Small nonprofits - 785

Medium nonprofits - 2,837

Industry Average:

~27,000

SHARED MEDIA: Facebook



c. Website & Online Resources

- a. Keeping content up to date on events, policy news and resources
- b. Supporting event registration and member engagement

d. Sizzle Reel / Video Content

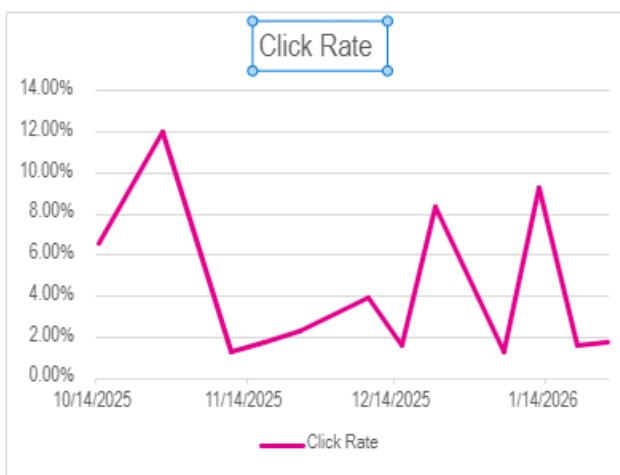
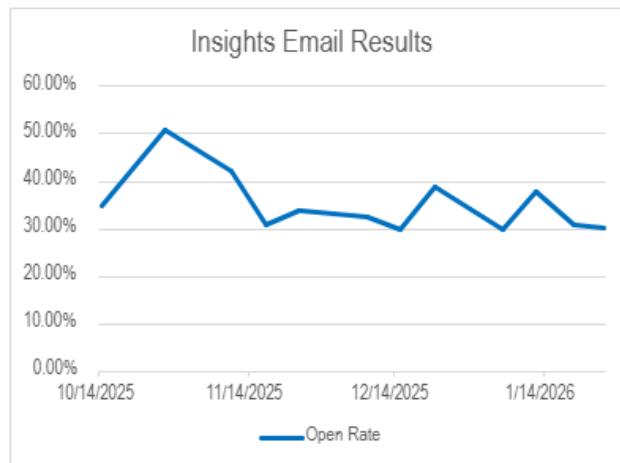
- a. Developing video content to showcase OCBC impact, history, events and key initiatives
- b. Includes archival and recent footage of events, soundbites, etc.

e. Annual Dinner and Impact Report

- a. Planning, coordination, scripting and promotion of annual dinner
- b. Production of annual impact report highlighting OCBC accomplishments, economic impact and advocacy wins – trifold will be at each place setting
- c. Committee videos to be featured at dinner

f. Insights

- a. Weekly cadence as we continue to monitor open and click rates



MEMORANDUM

DATE: February 12, 2026

TO: OCBC Board of Directors

FROM: Lauren Martin, Vice President, Revenue Events & Special Projects

SUBJECT: Events & Special Projects

2026 OCBC Events

All 2026 OCBC Revenue events have been scheduled.

[LINK](#) to 2026 OCBC Event Schedule and all Sponsorship Levels.

OCBC 2026 Annual Dinner and Installation of the Board of Directors: February 26, 2026 at The Disneyland Hotel. Thank you title sponsor, Edison International, parent company of Southern California Edison. [REGISTER](#).

As a friendly reminder to the Board: Under the board member's responsibilities, it is requested that each board member at a minimum purchase a table at the Annual Dinner. The price of a table of 10 is \$3,000, and they are available until February 18. For additional information, please contact [Lauren Martin](#).

OCBC 2026 Sacramento Advocacy Trip: March 23-24, 2026 at The Citizen Hotel. Thank you title sponsor, Automobile Club of Southern California. [REGISTER](#).

OCBC 2026 Health Care Forum: May 6, 2026 at The Waterfront Beach Resort, a Hilton Hotel. Thank you title sponsor, City of Hope Orange County.

OCBC 2026 Legislative Day: July 21, 2026 at The Hyatt Regency Irvine. Thank you title sponsor, Edison International, parent company of Southern California Edison.

OCBC 2026 First Responders Dinner: September 16, 2026 at The Waterfront Beach Resort, a Hilton Hotel.

OCBC/CSUF 32nd Annual Economic Forecast Conference: October 22, 2026 at The Hyatt Regency Irvine. Thank you title sponsor, Farmers & Merchants Bank.

2025 Event Budget Net Profit

Event	2025 Net Profit Goal	2025 Net Profit Actual (Rounded)
Annual Dinner	\$75k	\$94k
Sacramento Trip	\$30k	\$37k
Health Care Forum	\$30k	\$60k
Legislative Day	\$20k	\$25k
First Responders Dinner	\$40k	\$15k
Economic Forecast Conference	\$15k (to OCBC)	\$15k (to OCBC)
TOTAL	\$210k	\$246k

Special Project: GrowthZone

We have completed onboarding and staff training for GrowthZone, and have been utilizing the system for key components within OCBC - invoicing, committee meetings, business connections, tracking member data, and more. We will continue to utilize additional features as we progress.

MEMORANDUM

DATE: February 12, 2026

TO: OCBC Board of Directors

FROM: Amanda Walsh, Vice President, Government Affairs

SUBJECT: BizPAC Report (*provided for informational purposes only*)

Recent Actions:

- No New Contributions
- Endorsements:
 - Josh Newman, Secretary of Public Instruction
 - Young Kim, CD-40
 - Avelino Valencia, SD-34
 - Katrina Foley, 5th District Supervisor

Current Funds:

Unrestricted \$88,219.93

Restricted \$21,273.79

- Note: *The “all purpose” account may be used to make contributions to state candidates, or any other purpose, but can only receive up to \$8,100 from each donor per calendar year. The “restricted” account may receive unlimited contributions, but cannot be used to make contributions to state candidates; it can be used for contributions to local candidates and other PACs, independent expenditures, and administrative, consulting and fundraising expenses.*

Key Updates & Priorities:

- Recent Board Changes
- Need to Increase participation
- Fundraisers
- Ensure business focus
- Coalition alignment
- Consider out-of-region candidates in prominent races